

## Yondr Product Pricing - Region 13 ESC

Sample pricing structure for a school building with an enrollment of 500 students. For Year 1 of partnership with Yondr, each school building receives the Yondr Education Package. This package includes magnetic unlocking bases, accessories, and dedicated support from a designated Partner Success Manager.

| Product Name                | Product Description   | SKU                    | Qty                           | List Price   | ESC Discount    | ESC Price               | Total Cost         | Comments   |
|-----------------------------|---|------------------------|-------------------------------|--------------|-----------------|-------------------------|--------------------|--|
| Pouch                       | Push-pin Lockable Pouch w/ ID holder  | SP3XLGBID2             | 500                           | \$30.00      | 10%             | \$27.00                 | \$13,500.00        | 1:1 student ratio  |
| Velcro Pouch                | Velcro pouches for students with medical and other needs that require quick-access to their phone | SP3XLGBVL2             | 8                             | \$18.00      | Included        | \$0                     | \$0                | 1.5% of student enrollment   |
| Magnetic Unlocking Base     | Unlocking bases for lockable pouches  | <i>choice below</i>    | 9                             | \$100        | Included        | \$0                     | \$0                | 60:1 pouch to base ratio.<br>Bases allotted can be chosen from 3 product options based upon building operational need. |
| <i>Round Unlocking Base</i> | <i>Round, mountable unlocking base</i>  | <i>SB3MBGBNF1</i>      | <i>choice from 9 allotted</i> | <i>\$100</i> | <i>Included</i> | <i>\$0</i>              | <i>\$0</i>         |  |
| <i>Handheld Base</i>        | <i>Handheld unlocking base</i>  | <i>SB3HHGBHH1</i>      | <i>choice from 9 allotted</i> | <i>\$100</i> | <i>Included</i> | <i>\$0</i>              | <i>\$0</i>         |  |
| <i>Lockbox</i>              | <i>Lockbox unlocking base</i>   | <i>SB3LBGBG21</i>      | <i>choice from 9 allotted</i> | <i>\$100</i> | <i>Included</i> | <i>\$0</i>              | <i>\$0</i>         |  |
| Totes                       | Distribution totes for pouches  | SS1TOBBST1             | 3                             | \$35         | Included        | \$0                     | \$0                | 185:1 pouch to tote ratio  |
| Hampers                     | Collection hamper for pouches   | SS1HMBBSH1             | 1                             | \$65         | Included        | \$0                     | \$0                | 500:1 pouch to hamper ratio  |
| Additional Pouches          | Additional / Buffer pouches   | SP3XLGBID2             | 75                            | \$30.00      | 10%             | \$27.00                 | \$2,025.00         | Yondr best practice, additional buffer pouches at roughly 15% of the enrollment  |
| School On-Site Service      | In-person on-site support w/ Yondr Partner Success Team for 1 day                                 | School On-Site Service |                               | \$2,250      |                 |                         |                    | In-person school On-Site Service which can be purchased as needed  |
|                             |   |                        | Product Value                 | \$18,464.00  |                 | <b>Total Cost</b>       | <b>\$15,525.00</b> | Total cost for Year 1 of Yondr Program<br>*excluding shipping & handling   |
|                             |   |                        | Per student value             | \$36.93      |                 | <b>Per student cost</b> | <b>\$31.05</b>     |  |

# YONDR PROGRAM EQUIPMENT

Each school is sent a set of equipment based on their enrollment size. The descriptions below show the key features and functionality.



## STUDENT POUCH

Our standard design with protective fabric and a simple button lock.

- Durable neoprene fabric
- Tamper-resistant lock
- Fits all phone sizes



## VELCRO POUCH

Quick-access velcro pouch for medical exceptions.

- Velcro closure
- Readily accessible
- Durable fabric

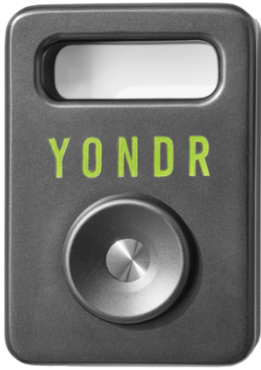
**Velcro pouches for students with alternate needs:** When school partners purchase our pouch + magnet system, we also supply Velcro pouches for students with medical, socio-emotional needs, and other needs that would mean they need quick-access to their phone. Per the school's discretion, this option may be utilized for students on Individualized Education Program (IEPs) protected under the Individuals with Disabilities Education Act, and those who require reasonable accommodations protected under Section 504 of the Rehabilitation Act of 1973 (504 plans).



## MAGNET BASE

Unlock pouches with our standard magnet design.

- Durable wooden base
- Tabletop or wall mount (hardware and instructions included)
- Designed just for Yondr



### **HANDHELD MAGNET**

Easy-carry design for portable unlocking.

- Best for high-traffic areas and teacher-led learning activities
- Compact, handheld size
- Designed just for Yondr



### **LOCKBOX**

A lockable wall-mounted box with a Yondr Magnet inside.

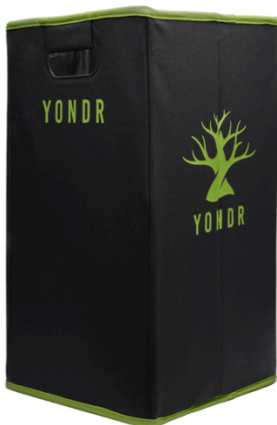
- Weatherproof metal
- Tamper-proof design
- Optional wall spacer included  
(Not included; available for purchase)



### **STORAGE TOTE**

Stackable storage for end-of-year pouch collection.

- Fits up to 75 pouches
- Collapsible design
- Durable fabric



### **STORAGE HAMPER**

Large containers for storage of inventory and accessories.

- Collapsible design
- Fits 3 storage totes
- Durable fabric

*The products displayed in this document are covered by one or more U.S. Patents, including U.S. Patent Nos. 9,819,788 & 10,623,957.*