

flock safety

ESC Region 13

# Pricing Proposal

Public Safety Operating System



### **Falcon (LPR Camera) = \$3,000 camera/year**

**\*\*one time installation fee not included**

- Law enforcement grade infrastructure-free (solar power + LTE) license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users.



### **Falcon Installation Costs:**

#### **Standard Implementation = \$650 (one time fee per camera)**

- One-time Professional Services engagement. Includes site and safety assessment, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.

#### **Advanced Implementation = \$1,900 (one time fee per camera)**

- One-time Professional Services engagement. Includes site & safety assessment, camera setup & testing, and shipping & handling in accordance with the Flock Safety Advanced Implementation Service Brief.

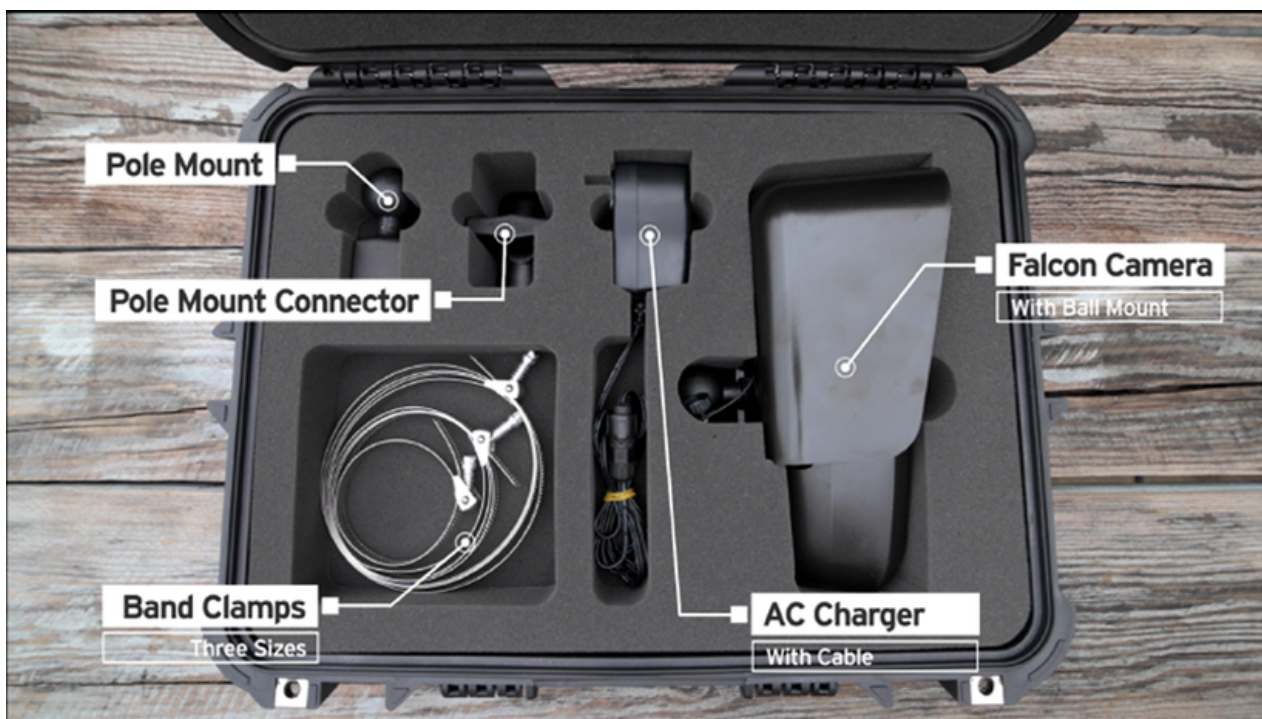
#### **Existing Infrastructure Implementation = \$150 (one time fee per camera)**

- One-time Professional Services engagement. Includes site and safety assessment of existing vertical infrastructure location, camera setup and testing, and shipping and handling in accordance with the Flock Safety Standard Implementation Service Brief.

### **Falcon Flex LPR = \$3,500 camera/year\***

#### **\*no installation cost**

- Law enforcement grade tactical deployment (portable + LTE) license plate recognition camera with Vehicle Fingerprint™ technology (proprietary machine learning software) and real-time alerts for unlimited users. Falcon flex provides the ability to move the camera location based on needed coverage.



### Raven (Gunshot Audio Detection):

#### **1/4 sq mile = \$12,000 /year**

- Raven Audio detection - 1/4 mile of coverage. Number of units deployed depends on geography and density of area. Raven detection is license by coverage area, not number of units.

#### **1/2 sq mile = \$20,000 /year**

- Raven Audio detection - 1/2 mile of coverage. Number of units deployed depends on geography and density of area. Raven detection is license by coverage area, not number of units.

#### **1 sq mile = \$35,000 /year**

- Raven Audio detection - 1 square mile of coverage. Number of units deployed depends on geography and density of area. Raven detection is license by coverage area, not number of units.



### **Condor (Live & Historical Footage Camera):**

Flock Safety's own live video camera available in PTZ or fixed options. Flock offers options with Flock's LTE or the purchasing entities LTE connectivity.

- **Condor PTZ Camera w/ LTE Service - \$3,000 camera/year**
- **Condor PTZ Camera w/ Agency Provided LTE Connectivity - \$2,750 camera/year**
- **Condor Fixed Camera w/ LTE Service - \$3,000 camera/year**
- **Condor Fixed Camera w/ Agency Provided LTE Connectivity - \$2,750 camera/year**

**Installation cost: \$750 one time fee per camera**

### **Wing Suite - Integration of third party IP based cameras:**

All Wing Suite products require Flock OS Advanced tier

#### **Wing LPR = \$1500 camera/year**

- Wing software integration transforms traditional IP cameras into Flock Safety enabled LPR cameras. Includes Vehicle Fingerprint™ computer vision and Advanced Search Package (Convoy Analysis, Multi Geo Search, Visual Search)

#### **Wing VMS - Custom Pricing**

Integrates video streams into Flock OS for enhanced situational awareness

- A software plugin/integration that takes streams from an existing VMS system for live and archived footage.
- We pull live and recorded video from the customer's VMS. Data is only transmitted when a user views video.

#### **Wing Gateway - Custom Pricing**

Integrates existing video camera infrastructure supported within Flock OS software

- We install a UniviewNVR once, and then we pull live and recorded video from it. An appliance physical box installed on premise, price based on number of streams.
- Data is only transmitted when a user views video.

