



WHY CHOOSE M&A TECHNOLOGY?

- **We're established.** When clients choose M&A Technology, they chose a financially stable, private company with a proven track record of 25 years in meeting and exceeding client expectations with business-driven technology solutions.
- **We believe in relationships.** Clients like the U.S. Navy, Siemens Electrocom and Plano Independent School District chose M&A Technology based on its complete technology solution offerings, its legendary customer service, project management, and the trust in a long-term relationship with a growing company.
- **We're accountable.** Clients in the government, commercial, education and OEM segments appreciate the value of a single, accountable technology solution provider to deliver today's hottest technologies covering everything from desktops to wireless to remote management to e-services and beyond.
- **We have important friends.** When clients choose M&A Technology, they gain the intellectual property of our most valued partners like Intel, Microsoft, HP, Acer and many others.
- **We're determined.** When clients choose M&A Technology, they are supported by a client support and executive management team with a laser focus on outstanding customer service and a "whatever it takes" attitude. Clients gain a team that is extremely entrepreneurial, listens, and is flexible to respond to the ever-changing needs of our clients and our industry.
- **We're certified.** When clients choose M&A Technology as their technology partner, they gain the reassurance and peace of mind that comes with an ISO 9001-2015 Registered company committed to quality and continuous business process improvement.
- **We believe in service.** We provide the highest level of service in Texas. We'll be your company's single point of accountability for all its technology needs and you can focus on *your* core business.

**THE CHOICE IS CLEAR:
CHOOSE M&A TECHNOLOGY**



COMPANY OVERVIEW

M&A Technology, Inc. - A Company Focused on the Education Market

M&A Technology is an ISO 9001-2015 Registered Technology Solutions Company focused on the education market. M&A Technology delivers PC and Networking hardware, combined with installation, fulfillment, project management, maintenance and professional services to provide turnkey solutions and help clients gain control of their technology investments.

The M&A History

Magdy Elwany founded M&A Technology in 1984 and began the company as a solutions provider of procurement and network services with a focus on the education market. Since that time, M&A Technology has achieved steady growth while improving the capabilities to meet the technology service requirements of its more than 300 school districts, OEM, and government clients.

When the pandemic hit in March of 2020 M&A was named an essential business and continued operations throughout 2020. Our manufacturing facility was open under strict pandemic protocols as directed by the CDC but operations never ceased. In December 2019 M&A was awarded a DOD contract through L3 communications for over 4 million dollars that we delivered on without delays or interruption of service.

Our facility in Carrollton is located approximately 10 miles from the Richardson Annex. We continue to service the same markets as we always have, Federal Government, State and local government and education. We have stayed true to our core beliefs and competencies.

The M&A Value Proposition

M&A Technology's focus is on providing complete solutions to our customers, from product selection to delivery, followed by excellent support. We work closely with our customers to understand their unique requirements and then build a support plan to provide complete customer satisfaction. To handle our customer's requirements, we manufacture our own line of Desktop PC's, Servers, and other IT products in our 58,000 square foot manufacturing facility in Carrollton, Texas. This enables us to control the customer's configuration and product life cycle. We have refined this customer-centric approach over the past 25 years to offer customer load management, asset tagging, customer specific configurations, quick turn product development, and extended product life cycles. These services are designed to reduce the total cost of ownership for school districts and government entities, increase end-user satisfaction, and enable our customers to focus on their core business.

Our Valued Clients

M&A Technology is pleased to provide references from some of our valued clients within this proposal.

Our Products and Services

- Procurement and Provisioning Services
- Project Management Services
- Professional Services
- Technical Services
- Internet and E-mail Services
- Managed Data Center Services
- Network Security Services
- Network Performance Optimization Services
- Break-Fix and Out-of-Warranty Services
- Installation Services
- Online Catalog

Our Certifications

- ISO 9001-2015 Registered
- Intel Premier Provider
- Microsoft OEM Platinum
- Microsoft Authorized Education Reseller
- Lexmark Authorized Reseller
- HP Authorized Reseller
- Fujitsu Authorized Distributor
- Toshiba Platinum Authorized Reseller
- Novell Platinum Authorized Reseller
- Cisco Systems Preferred Partner
- SCO Authorized





EXECUTIVE MANAGEMENT TEAM

M&A Technology's management team has over 200 years combined experience in the technology industry and over 80% of the current team has worked together for more than 10 years as a group. The team is highly skilled and understands the challenges and needs of the education market.

Dr. Hany Elwany, Ph.D CEO

Dr. Elwany is among the world's foremost scientists and engineers in the nearshore environment, with specialized experience in coastal processes, sediment transport, and estuarine dynamics. He founded Coastal Environments in 1988 to provide unprecedented professional services to meet coastal challenges. Dr. Elwany has authored and employed unique mathematical and computer techniques to study optimal design structures under various dynamic constraints. His work includes dynamic response of mechanical systems, design of offshore structures, data analyses, simulation, modeling of ocean and coastal conditions and the interaction between currents, waves and structures. Dr. Elwany holds a Ph.D. from the University of Dundee in the United Kingdom, a B.S. in Mathematics and Statistics from Alexandria University, and has worked extensively with the Center for Coastal Studies at the Scripps Institution of Oceanography.

Magdy Elwany, CEO in Memoriam

Magdy was the founder and had been the visionary for M&A since its inception in 1984. He had over 39 years' experience of being an exceptional entrepreneur in all facets of business, engineering, and customer satisfaction. Magdy had a Master of Science in Electrical Engineering (MSEE) from Southern Methodist University in Dallas and a Bachelor of Science in Electrical Engineering (BSEE) from Alexandria University in Alexandria, Egypt.

Val Overbey, Chief Technology Officer

Val has 30 years of experience in software from assembly language to C and 29 years of experience in the UNIX operating system and its variants. He has been a leader in the development of Web-based infrastructure for the education marketplace. Having joined M&A Technology in 1993, Val is responsible for testing all systems and components for compatibility, interoperability and reliability.

Donna Shepard, Chief Operating Officer

Donna joined M&A in late 1991 as a computer sales associate. In 2001 Donna was promoted to Director of Special Projects, 2006 Vice President, 2010 Executive Vice President and in 2019 Chief Operating Officer. Donna brings the experience needed to develop and maintain operating processes and plans for various school districts, and is currently involved at a high level in M&A's private LTE initiative. Donna was the executive sponsor for last two contracts that M&A was awarded with RISD.

Debi Cooper, Director of Sales

Debi has over 37 years in the Technology Industry. After 15 years with Apple Computer she joined M&A Technology and has experience in Sales, Management, Operations, Business Development, Project Management and Service. Debi has organized effective large scale regional and national trade shows, provided Project Management from large to small technology integration/implementation projects and prepared comprehensive and competitive bid responses on behalf of the company to purchasing cooperative and published bids.





EXECUTIVE SUMMARY

The Unique Benefits of a Relationship with M&A Technology

- A financially stable, private company with a proven track record of meeting and exceeding client requirements with a high-level quality in PC systems and support for the past 36 years.
- M&A Technology's project management rollout model is legendary in the education and government markets and provides us with a distinct differentiation from our competitors and provides complete satisfaction to all of our clients.
- Aggressive pricing and outstanding value on all products and services provided.
- M&A Technology's Account Management team and support from Executive Management ensures that the proper resources are available at all times utilizing a "best practices" library of M&A Technology's largest clients.
- The comprehensive ISO 9001-2015 Registered for commitment to quality and continuous improvement.
- Texas based manufacturing facility with capacity to produce 72,000 desktops yearly. Current volume is 40,000 computers per year.
- Client references such as Garland ISD, Dallas ISD, Castleberry ISD, Siemens, L3 Communications, all of whom have selected M&A Technology as their technology partner, continue to award projects to M&A Technology and more importantly, are continually satisfied with M&A Technology's exceptional performance. This brings a level of confidence to our clients.
- M&A Technology's standing and cooperative relationships and certifications from leading global technology companies.
- An executive management team with years of vast and diverse experience in the computer, networking and telecommunications fields.
- A company that listens to its valued clients and is extremely flexible with the ability to adapt for quick response to a customer's specific needs and expectations.
- M&A Technology will demonstrate its ability to provide the highest level of service by fulfilling the commitments in this proposal.
- By selecting M&A Technology as its technology provider, you will gain the benefits of a strong, financially stable, reliable technical resource with the highest levels of support in the marketplace.





FINANCIAL STABILITY

M&A Technology has a long history of consistent profitability, a solid balance sheet, and a healthy cash flow. Since its founding in 1984, it has withstood the ups and downs of the economic cycles and weathered the downturns with resilience and resourcefulness. Through it all, the company has continued to expand its product offerings, penetrate new markets, and add new customers.

M&A has adopted a conservative financial philosophy. It maintains ample cash reserves. M&A is also able to access performance bonds if necessary, although historically, its customers have not requested the company to do so.

Through the recent pandemic, M&A never closed its doors. We remained open and servicing our clients.

Bank and trade credit references as well as audited financial statements can be provided on request under conditions of confidentiality. Management will also make itself available for any specific questions concerning its financial status.

2020 financials are not yet completed however M&A will be happy to provide once our financial audit is complete.

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CUSTOMER REFERENCES 2022

Arlington Classics Academy	
<p><i>Brian Wamsley</i> Executive Director of Technology 817-760-8911 brian.wamsley@acaedu.net</p> <p>5206 South Bowen Rd. Arlington, Texas 76017</p>	<p>Since 2019, M&A has been working with Arlington Classics Academy on various technology projects and consulting. M&A has been a provider to ACA on Data Center and Network management services and consulting on an as needed basis.</p> <p>M&A also supplies various technology related products, hardware and software through our online catalog, Edubuyers.com</p>
Castleberry Independent School District	
<p><i>Jacob Bowser</i> Director of Technology Operations 817-252-2090 bowserj@castleberryisd.net</p> <p>315 Churchill Road Fort Worth, Texas 76114</p>	<p>In 2017 M&A was given the opportunity to plan and begin implementing a private, low cost LTE data network solution aimed at providing CISD students at home internet that will authenticate through the district's network.</p> <p>M&A also supplies various technology related products, hardware and software through our online catalog, Edubuyers.com</p>
Richardson Independent School District	
<p><i>Melody Greig</i> Director of Purchasing 469-593-0578 melody.greig@risd.org</p> <p>400 South Greenville Avenue Richardson, Texas 75081</p>	<p>During the Summer of 2010, M&A installed 5100 netbooks in the classroom and in the carts for Richardson ISD. M & A also imaged, asset tagged and connected to the network all of these devices. M&A has provided computer technology devices since 2006 to the district.</p> <p>M&A also supplies various technology related products, hardware and software through our online catalog, Edubuyers.com</p>





CUSTOMER REFERENCES 2021

Page 2

Lockhart Independent School District	
<p><i>Cassandra Salinas</i> Director of Technology 512-398-0014 Cassandra.salinas@lockhart.txed.net 105 S. Colorado Lockhart, TX 78644</p>	<p>Beginning in 2006 M&A has had the opportunity (through competitive bid process as well as our purchasing cooperatives and online catalogs) to provide Lockhart Independent School District with desktop computers, notebook computers, various peripherals, software and services.</p>
Bandera Independent School District	
<p><i>David Brown</i> Technology Director 830-796-6204 dbrown@banderaisd.net</p> <p>Post Office Box 727 Bandera, TX 78003</p>	<p>Bandera Independent School District has been selecting M&A for the purchase of desktop computers, notebook computers, parts and peripherals since 2003.</p>
Harlingen Independent School District	
<p><i>Kimberly Anderson</i> Director of Purchasing 956-430-9740 kimberly.anderson@hcisd.org</p> <p>407 N. 77 Sunshine Strip Harlingen, TX 78550</p>	<p>Since 2007 M&A has been selected through the competitive bid process to provide desktop computers, notebook computers, software and peripherals for the Harlingen Independent School District.</p>
Pharr-San Antonio Independent School District	
<p><i>Daniel Saenz</i> Director of Information Technology 956-354-2150 daniel.saenz@psjaisd.us</p> <p>601 E. Kelly Ave. Pharr, TX 78577</p>	<p>Beginning in 2011, M&A has competitively earned the opportunity to provide PSJA Independent School District desktop computers, notebooks, Chromebooks and various technology related products and services.</p>

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Dallas, Texas
2045 Chenault Drive
Carrollton, Texas 75006
972.490.5803 local (800.225.1452)
972.490.0616 fax

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ATTACHMENT A - Certification of Eligibility

CERTIFICATE OF NOTICE OF ELIGIBILITY
Texas Education Code 44.034

In compliance with TEC 44.034-Notification of Criminal History of Contractor, each person or business entering into a contract or Term of Agreement with an Education Service Center or public school must give advance notice if the person, owner, or operator of the business has been convicted of a felony. The notice must include a general description of the conduct resulting in the conviction of a felony. Additionally, the prospective vendor or individual must certify, by submission of this application, that neither it nor its principals are presently debarred, suspended, proposed for disbarment, declared ineligible, or voluntarily excluded from participation in this proposed transaction by any Federal Department or Agency.

The ESC may cancel any contract or Term of Agreement for which it was not properly notified.

Certification:

In acting as the authorized representative in responding to this offer, I certify that the affixed information concerning notification of Felony Conviction, Debarment, Suspension is true to the best of my knowledge.

Check one of the following:

The vendor/individual is not owned or operated by anyone who has been convicted of a felony.

The vendor/individual is a publicly held corporation and is exempt from this requirement.

The vendor/individual is owned or operated by the following individual(s) who has/have been convicted of a felony:

Name(s) and conviction details:

Authorized Representatives Signature of Certification:

Authorized Representatives Printed Name: Donna Shepard

Firm Name: M&A Technology

Date of Certification: 7/12/2022

CERTIFICATE OF INTERESTED PARTIES

FORM 1295

1 of 1

Complete Nos. 1 - 4 and 6 if there are interested parties.
Complete Nos. 1, 2, 3, 5, and 6 if there are no interested parties.

OFFICE USE ONLY CERTIFICATION OF FILING

Certificate Number:
2022-909386

Date Filed:
07/12/2022

Date Acknowledged:

1 Name of business entity filing form, and the city, state and country of the business entity's place of business.

M&A Technology
Carrollton, TX United States

2 Name of governmental entity or state agency that is a party to the contract for which the form is being filed.

Region 13 Education Service Center (ESC)

3 Provide the identification number used by the governmental entity or state agency to track or identify the contract, and provide a description of the services, goods, or other property to be provided under the contract.

2022-101
School Safety Equipment

4	Name of Interested Party	City, State, Country (place of business)	Nature of interest (check applicable)	
			Controlling	Intermediary

5 Check only if there is NO Interested Party.

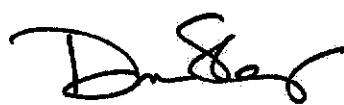
6 UNSWORN DECLARATION

My name is Donna Shepard, and my date of birth is 10/5/2022.

My address is 2045 Chenault Drive, Carrollton, TX, 75006, USA.
(street) (city) (state) (zip code) (country)

I declare under penalty of perjury that the foregoing is true and correct.

Executed in Dallas County, State of Texas, on the 12th day of July, 2022.
(month) (year)



Signature of authorized agent of contracting business entity
(Declarant)

QUOTE #: **072022MS**

QUOTATION

DATE: Jul 20, 2022

Delivery: Typically 10 Days ARO

Quote Valid for 30 Days Page 1 of 2

Quoted by: **Marc Stuewe**

Quoted to:

M&A Technology

 (888) 243-5092
 Local: (210) 946-5103
 Fax: (210) 946-5112

ESC Region 13

Region 2013 # 20022

DESCRIPTION	QTY	PRICE	TOTAL
<u>Security Cameras</u>			
Dome Series - Indoor			
CD42 5MP Fixed - 30 Day Retention	1	\$705.95	\$705.95
CD42 5MP Fixed - 60 Day Retention	1	\$987.95	\$987.95
CD42 5MP Fixed - 90 Day Retention	1	\$1,269.95	\$1,269.95
CD42 5MP Fixed - 120 Day Retention	1	\$1,552.95	\$1,552.95
CD42 5MP Fixed - 365 Day Retention	1	\$2,611.95	\$2,611.95
CD52 5MP Zoom - 30 Day Retention	1	\$846.95	\$846.95
CD52 5MP Zoom - 60 Day Retention	1	\$1,128.95	\$1,128.95
CD52 5MP Zoom - 90 Day Retention	1	\$1,411.95	\$1,411.95
CD52 5MP Zoom - 120 Day Retention	1	\$1,693.95	\$1,693.95
CD52 5MP Zoom - 365 Day Retention	1	\$2,611.95	\$2,611.95
CD62 4K Zoom - 30 Day Retention	1	\$1,058.95	\$1,058.95
CD62 4K Zoom - 60 Day Retention	1	\$1,693.95	\$1,693.95
CD62 4K Zoom - 90 Day Retention	1	\$2,328.95	\$2,328.95
Dome Series - Outdoor			
CD42-E 5MP Fixed - 30 Day Retention	1	\$846.95	\$846.95
CD42-E 5MP Fixed - 60 Day Retention	1	\$1,128.95	\$1,128.95
CD42-E 5MP Fixed - 90 Day Retention	1	\$1,411.95	\$1,411.95
CD42-E 5MP Fixed - 120 Day Retention	1	\$1,693.95	\$1,693.95
CD42-E 5MP Fixed - 365 Day Retention	1	\$2,611.95	\$2,611.95
CD52-E 5MP Zoom - 30 Day Retention	1	\$987.95	\$987.95
CD52-E 5MP Zoom - 60 Day Retention	1	\$1,269.95	\$1,269.95
CD52 5MP Zoom - 90 Day Retention	1	\$1,552.95	\$1,552.95
CD52-E 5MP Zoom - 120 Day Retention	1	\$1,834.95	\$1,834.95
CD52-E 5MP Zoom - 365 Day Retention	1	\$2,752.95	\$2,752.95

CD62-E 4K Zoom - 30 Day Retention	1	\$1,199.95	\$1,199.95
CD62-E 4K Zoom - 60 Day Retention	1	\$1,834.95	\$1,834.95
CD62-E 4K Zoom - 90 Day Retention	1	\$2,469.95	\$2,469.95
Bullet Series			
CB51-E 55MP Zoom - 30 Day Retention	1	\$987.95	\$987.95
CB51-E 5MP Zoom - 60 Day Retention	1	\$1,269.95	\$1,269.95
CB51-E 5MP Zoom - 90 Day Retention	1	\$1,552.95	\$1,552.95
CB51-E 5MP Zoom - 365 Day Retention	1	\$2,540.95	\$2,540.95
CB61-E 4K Zoom - 30 Day Retention	1	\$1,269.95	\$1,269.95
CB61-E 4K Zoom - 60 Day Retention	1	\$1,905.95	\$1,905.95
CB61-E 4K Zoom - 90 Day Retention	1	\$2,540.95	\$2,540.95
CB51-TE 5MP Telephoto Zoom - 30 Day Retention	1	\$1,058.95	\$1,058.95
CB51-TE 5MP Telephoto Zoom - 60 Day Retention	1	\$1,340.95	\$1,340.95
CB51-TE 5MP Telephoto Zoom - 90 Day Retention	1	\$1,622.95	\$1,622.95
CB51-TE 5MP Telephoto Zoom - 365 Day Retention	1	\$2,611.95	\$2,611.95
CB61-TE 4K Zoom - 30 Day Retention	1	\$1,340.95	\$1,340.95
CB61-TE 4K Zoom - 60 Day Retention	1	\$1,975.95	\$1,975.95
CB61ET 4K Zoom - 90 Day Retention	1	\$2,611.95	\$2,611.95
Mini Series			
CM41 5MP Fixed - 30 Day Retention	1	\$564.95	\$564.95
CM41 5MP Fixed - 60 Day Retention	1	\$846.95	\$846.95
CM41 5MP Fixed - 90 Day Retention	1	\$1,128.95	\$1,128.95
CM41 5MP Fixed - 120 Day Retention	1	\$1,411.95	\$1,411.95
CM41 5MP Fixed - 365 Day Retention	1	\$2,116.95	\$2,116.95
CM41-E 5MP Fixed - 30 Day Retention	1	\$705.95	\$705.95
CM41-E 5MP Fixed - 60 Day Retention	1	\$987.95	\$987.95
CM41-E 5MP Fixed - 90 Day Retention	1	\$1,269.95	\$1,269.95
CM41-E 5MP Fixed - 365 Day Retention	1	\$2,258.95	\$2,258.95
CM41-S 5MP Fixed - 30 Day Retention	1	\$705.95	\$705.95
CM41-S 5MP Fixed - 90 Day Retention	1	\$1,269.95	\$1,269.95
Fisheye Series			
CF81-E 12MP Fixed - 30 Day Retention	1	\$1,411.95	\$1,411.95
CF81-E 12MP Fixed - 60 Day Retention	1	\$1,905.95	\$1,905.95
CF81-E 12MP Fixed - 90 Day Retention	1	\$2,399.95	\$2,399.95

Viewing Station			
VX52 Viewing Station 1YR License	1	\$352.95	\$352.95
VX52 Viewing Station 3YR License	1	\$916.95	\$916.95
VX52 Viewing Station 5YR License	1	\$1,411.95	\$1,411.95
VX52 Viewing Station 10YR License	1	\$2,822.95	\$2,822.95
Cloud License- One License Per Camera			
Cloud License- 1YR License	1	\$140.95	\$140.95
Cloud License- 3YR License	1	\$387.95	\$387.95
Cloud License- 5YR License	1	\$634.95	\$634.95
Cloud License- 10YR License	1	\$1,269.95	\$1,269.95
Accessories & Mounts			
Verkada PoE Plus (802.3at) Injecotr, GigE	1	\$91.95	\$91.95
ACC-MNT-2 Verkada Arm Mount Kit	1	\$62.95	\$62.95
ACC-MNT-3 Verkada L-Bracket Mount Kit	1	\$91.95	\$91.95
ACC-MNT-5 Mini Pendant Cap Mount Kit	1	\$55.95	\$55.95
ACC-MNT-6 Mini Camera Junction Box Mount Adapter	1	\$55.95	\$55.95
ACC-MNT-7 Angle Mount Kit	1	\$105.95	\$105.95
ACC-MNT-8 Pendant Cap Mount Kit	1	\$48.95	\$48.95
ACC-MNT-9 Verkada Pole Mount, 2nd Generation	1	\$147.95	\$147.95
ACC-MNT-10 Corner Mount	1	\$140.95	\$140.95
SHIPPING COST IS EXTRA - DERMINED BY QTY ORDERED			
INSTALLATION EXTRA - DETERMINED BY PROJECT SIZE & SCOPE			
Included with the Purchase of a Verkada System			
10YR Warranty, Unlimited Users, Cloud Archive for Video Clips			
Automatic Firmware & Software Updates & Technical Support			
See second page for warranty details			Grand Total:

Rev: 1.1

SL-F1

06/02

Computer Hardware Warranty

For a three year period from the date of sale, M&A will repair or replace any computer hardware or parts (including mice, keyboards, and speakers), which M&A determines to be defective in workmanship or materials. This warranty does not cover software or software related problems, nor does it cover expendable accessories manufactured by third parties, including but not limited to batteries and headphones. M&A will pass on to the extent allowed all manufacturer warranties for uncovered peripherals and accessories purchased through M&A and manufactured by third parties. M&A's warranty policy and obligation will be fully documented in its Warranty and Service Agreement to be delivered at the time of sale.

Warranties for Peripheral Equipment

QUOTE #: **072022MS**

QUOTATION

DATE: Jul 20, 2022

Delivery: Typically 10 Days ARO

Quote Valid for 30 Days Page 1 of 2

Quoted by: **Marc Stuewe**

Quoted to:

M&A Technology

 (888) 243-5092
 Local: (210) 946-5103
 Fax: (210) 946-5112

ESC Region 13

Region 2013 # 20022

DESCRIPTION	QTY	PRICE	TOTAL
<u>Access Control</u>			
AC41 Door Controller			
1-Year License	1	\$175.95	\$175.95
3-Year License	1	\$422.95	\$422.95
5-Year License	1	\$705.95	\$705.95
10-Year License	1	\$1,411.95	\$1,411.95
 AX11 IO Controller			
1-Year License	1	\$705.95	\$705.95
3-Year License	1	\$1,834.95	\$1,834.95
5-Year License	1	\$2,822.95	\$2,822.95
10-Year License	1	\$5,646.95	\$5,646.95
 Door Reader			
AD 31 Door Reader	1	\$211.95	\$211.95
AD32 Door Reader	1	\$211.95	\$211.95
 Environmental Sensor			
Environmental Sensor Unit	1	\$846.95	\$846.95
1-Year License	1	\$175.95	\$175.95
3-Year License	1	\$422.95	\$422.95
5-Year License	1	\$705.95	\$705.95
10-Year License	1	\$1,411.95	\$1,411.95
 Alarms & Professional Monitoring			
Alarm License With Professional Monitoring			
Alarm License 1-Year License	1	\$1,058.95	\$1,058.95
Alarm License 3-Year License	1	\$2,822.95	\$2,822.95
Alarm License 5-Year License	1	\$4,234.95	\$4,234.95
Alarm License 10-Year License	1	\$8,469.95	\$8,469.95

BC51 Alarm Console			
BC51 Alarm Console	1	\$705.95	\$705.95
Console License 1-Year	1	\$175.95	\$175.95
Console License 3-Year	1	\$422.95	\$422.95
Console License 5-Year	1	\$422.95	\$422.95
Console License 10-Year	1	\$1,411.95	\$1,411.95
BH61 Wireless Alarm Hub			
Up to 60 Wireless Sensors Per Hub	1	\$705.95	\$705.95
Hub License 1-Year	1	\$175.95	\$175.95
Hub License 3-Year	1	\$422.95	\$422.95
Hub License 5-Year	1	\$705.95	\$705.95
Hub License 10-Year	1	\$1,411.95	\$1,411.95
Wireless Sensors			
Wireless Sensors			
BR31 Wireless Door Sensor	1	\$140.95	\$140.95
BR32 Wireless Motion Snesor	1	\$140.95	\$140.95
BR33 Wireless Panic Button	1	\$140.95	\$140.95
BR34 Wireless Glass Break Sensor	1	\$140.95	\$140.95
BR35 Wireless Water Sensor	1	\$140.95	\$140.95
Cellular Module			
Cellular Module	1	\$211.95	\$211.95
Cellular Module 1-Year License	1	\$352.95	\$352.95
Cellular Module 3-Year License	1	\$1,058.95	\$1,058.95
Cellular Module 5-Year License	1	\$1,764.95	\$1,764.95
Cellular Module 10-Year License	1	\$3,528.95	\$3,528.95
BP41 Alarm Panel			
Up to 32 inputs Per Panel	1	\$705.95	\$705.95
Panel License 1-Year License	1	\$211.95	\$211.95
Panel License 3-Year License	1	\$422.95	\$422.95
Panel License 5-Year License	1	\$705.95	\$705.95
Panel License 10-Year License	1	\$1,411.95	\$1,411.95
Guest			
One Visitor Management Software License Per iPad Biilled Annualy			
Guest License 1-Year License	1	\$2,541.95	\$2,541.95
Guest License 3-Year License	1	\$7,623.95	\$7,623.95
Guest License 5-Year License	1	\$12,705.95	\$12,705.95
Guest License 10-Year License	1	\$25,411.95	\$25,411.95

Mounting Hardware & Accessories			
ACCX-TBL-1 Apple iPad 10.2" Wi-Fi 64GB	1	\$232.95	\$232.95
ACCXTBL-STD-1 Stouchi Tablet Stand	1	\$27.95	\$27.95
ACCX-PRT-1 Brother Label Printer QL-820NWB	1	\$175.95	\$175.95
BR-11-HW Wired Motion Sensor	1	\$69.95	\$69.95
BR-12-HW Wired Door Contact (Pack of 5)	1	\$69.95	\$69.95
BR-13-HW Wired Door Contact (Pack of 5)	1	\$69.95	\$69.95
SHIPPING COST IS EXTRA - DERMINED BY QTY ORDERED			
INSTALLATION EXTRA - DETERMINED BY PROJECT SIZE & SCOPE			
Included with the Purchase of a Verkada System			
10YR Warranty, Unlimited Users, Cloud Archive for Video Clips			
Automatic Firmware & Software Updates & Technical Support			
See second page for warranty details			Grand Total:

Rev: 1.1

SL-F1

06/02

Computer Hardware Warranty

For a three year period from the date of sale, M&A will repair or replace any computer hardware or parts (including mice, keyboards, and speakers), which M&A determines to be defective in workmanship or materials. This warranty does not cover software or software related problems, nor does it cover expendable accessories manufactured by third parties, including but not limited to batteries and headphones. M&A will pass on to the extent allowed all manufacturer warranties for uncovered peripherals and accessories purchased through M&A and manufactured by third parties. M&A's warranty policy and obligation will be fully documented in its Warranty and Service Agreement to be delivered at the time of sale.

Warranties for Peripheral Equipment

Equipment defects will be covered by M&A for 30 days after delivery (DOA coverage); the remainder of the Warranty Period is a direct obligation of the Manufacturer only. At the Customer's request, M&A will provide pick-up/return service in connection with the Manufacturer's warranty. This service will be provided at M&A's standard commercial rates.

Cancellation Policy

The buyer may cancel purchase orders at any time up to 15 days prior to the Required Date of Delivery, subject to a re-stocking fee of up to 15%. Thereafter, all orders become firm and non-cancelable.