

The Veridical Consulting Group

Services and Professional Rate Schedule

ESC Region 13 Safety and Security Audit, EOP, and Consulting Services

Overview	Audit Locations	Pricing Tiers	Rate Schedule	RFP Compliance
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Effective Date: Upon issuance and submission to ESC Region 13 | **Rate Schedule Version:** Region 13-2026.1

Pricing Attachment Purpose
This Services and Professional Rate Schedule is submitted by The Veridical Consulting Group as its catalog and price list for Audit Services, Emergency Operations Plan (EOP) Services, and related Consulting Services under the ESC Region 13 solicitation.

1. Region 13 Required Pricing Fields

The price list table in this document uses the Region 13 requested pricing fields as column headings so the submission can be reviewed directly against the RFP requirement.

Region 13 Required Field	How it is Addressed in this Price List
Service Category	Included as the first column in the price list table.
Labor Category/Title (if applicable)	Included as the second column. For package pricing, this column identifies the service item or applicable professional role.
Description of Services	Included for each rate schedule item.
Unit of Measure	Included for each rate, such as per district per year, per additional audit location per year, per review, per session, or hourly.
Standard Rate Prior to Discount	Included for each rate before the cooperative discount is applied.
Proposed Percentage Discount	Shown as 5% for eligible services.
Net Rate After Discount	Included for each rate after the 5% cooperative discount.

2. Pricing Basis and No Cost Plus Billing

Veridical's pricing is submitted as a fixed published rate schedule, not as a cost plus proposal. District quotations are calculated from the published rates in this price list, less the proposed cooperative contract discount. Pricing is not based on Veridical's actual costs plus a markup, and no cost plus billing will be used under this proposal.

Standard rates are stated as published schedule rates. Net rates are calculated by applying the 5% cooperative discount to those published rates and are shown to the nearest cent, except mileage may be shown to four decimal places when necessary for accurate calculation.

Published rates include Veridical's labor, supervision, wages, benefits, insurance, routine materials, routine equipment, project administration, the applicable cooperative administration fee, and included travel necessary to perform the services expressly identified in the written quotation. Routine travel requiring no more than 120 round trip miles from the ESC Region 13 central campus is included unless otherwise stated in a written district quotation.

3. Audit Location Definition

Audit Locations

For pricing purposes, audit locations include campuses and district facilities identified in the written quotation. Audit locations may include instructional campuses, administrative buildings, transportation facilities, maintenance and operations facilities, police or security offices, athletic facilities, food service facilities, and other district sites with safety, security, emergency response, or operational responsibilities.

Using audit locations protects both the district and Veridical by identifying the actual sites included in the scope before work begins. Additional locations requested after the quotation may be added through a written scope adjustment or separate fixed quotation based on the published rate schedule.

4. District Size and Audit Location Reference Ranges

The following pricing tiers organize district size and annual quotation ranges by the number of audit locations included in the written scope of work. The tiers are reference ranges and do not apply different additional audit location rates or create one flat price for every district in a tier. Final annual pricing is calculated from the Minimum Annual Package and the published additional audit location rate shown in this price list.

Package	Audit Locations Included in Scope	Pricing Treatment
Tier 1 Districtwide Annual Package	1 to 7 audit locations	Annual quotation calculated from the Minimum Annual Package and the additional audit location rate, when applicable.
Tier 2 Districtwide Annual Package	8 to 18 audit locations	Annual quotation calculated from the same published pricing basis and the audit locations identified in the written quotation.
Tier 3 Districtwide Annual Package	19 to 35 audit locations	Annual quotation calculated from the same published pricing basis, with additional field work and reporting reflected by the audit location count.
Tier 4 Districtwide Annual Package	36 to 60 audit locations	Annual quotation calculated from the same published pricing basis and confirmed written scope of work.
Tier 5 Districtwide Annual Package	61 to 85 audit locations	Annual quotation calculated from the same published pricing basis and confirmed written scope of work.
Written fixed districtwide quotation	More than 85 audit locations	Written fixed districtwide quotation based on the Minimum Annual Package, the published additional audit location rate, the confirmed audit locations, and any applicable published supplemental rates.

5. Districtwide Annual Rate Schedule

The annual pricing model is designed to be transparent and easy to calculate. The Minimum Annual Package establishes the annual price for districtwide services with 1 to 3 audit locations. For services with 4 or more audit locations, each audit location above the first 3 is added at the published additional audit location rate.

5A. Minimum Annual Package

The Minimum Annual Package is a per district annual fee. It is not a standalone per audit location charge. It establishes the minimum annual price for districtwide services with 1 to 3 audit locations and includes the required safety and security audit work within the agreed written scope.

Rate Element	Unit of Measure	Standard Rate Prior to Discount	Proposed Percentage Discount	Net Rate After Discount
Minimum Annual Package, includes 1 to 3 audit locations	Per district per year	\$7,100.00	5%	\$6,745.00

5B. Additional Audit Location Rate Added to the Minimum Annual Package

Annual pricing starts with the \$6,745.00 Minimum Annual Package, which includes up to three audit locations. Each location above three is added at the net rate shown below.

Annual Pricing Calculation					
\$6,745.00 Minimum Annual Package net rate, plus \$712.50 for each audit location above the first three. The additional location rate applies only to locations above three, not to the district's total audit locations.					
Rate Element	How the Rate Applies	Unit of Measure	Standard Rate	Discount	Net Rate
Additional audit locations above 3	Added to the \$6,745.00 Minimum Annual Package net rate for each audit location above the first 3 included audit locations.	Per additional audit location per year	\$750.00	5%	\$712.50

For example, a district with 7 audit locations would be calculated as the \$6,745.00 Minimum Annual Package net rate plus 4 additional audit locations at \$712.50 each, for a net annual price of \$9,595.00.

6. Illustrative Annual Pricing Examples by Audit Location Count

The examples below illustrate selected audit location counts and are not intended to show every possible district size or tier endpoint. These examples are provided for transparency and do not replace a written district quotation. Three year totals are illustrative and assume the same audit locations, annual scope, and published rates throughout the three year period. The written quotation will identify the applicable service period and payment schedule.

Three Year Payment Schedule

For a three year service term, the total contract price will be divided into three annual payments. One payment will be invoiced at the beginning of each annual service period and will apply to the services scheduled for that year. The written quotation will identify the annual payment amounts, service periods, and invoice timing in coordination with the district's budget and purchasing requirements.

Audit Locations	Applicable Pricing Tier	Net Annual Price After 5% Discount	Three Year Total
1 to 3	Tier 1	\$6,745.00	\$20,235.00
4	Tier 1	\$7,457.50	\$22,372.50
7	Tier 1	\$9,595.00	\$28,785.00
10	Tier 2	\$11,732.50	\$35,197.50
18	Tier 2	\$17,432.50	\$52,297.50
25	Tier 3	\$22,420.00	\$67,260.00
35	Tier 3	\$29,545.00	\$88,635.00

Audit Locations	Applicable Pricing Tier	Net Annual Price After 5% Discount	Three Year Total
36	Tier 4	\$30,257.50	\$90,772.50
56	Tier 4	\$44,507.50	\$133,522.50
60	Tier 4	\$47,357.50	\$142,072.50
More than 85	Written Fixed Districtwide Quotation	Written fixed districtwide quotation	Written fixed districtwide quotation

7. Region 13 Price List Table

The following table is organized with the exact pricing fields requested in the RFP. The rates shown include the core districtwide annual package pricing and published supplemental rates for additional requested services, added audit locations, expanded support, and travel outside the included travel zone. Critical Systems Evaluation and Organizational Resilience and Safety Culture Assessment are included when identified in the written annual scope or may be provided through a separate written fixed quotation based on the applicable published rates.

Service Category	Labor Category/Title (if applicable)	Description of Services	Unit of Measure	Standard Rate Prior to Discount	Proposed Percentage Discount	Net Rate After Discount
Districtwide Program	Minimum Annual Package	Includes 1 to 3 audit locations within the written annual scope.	Per district per year	\$7,100.00	5%	\$6,745.00
Districtwide Program	Additional Audit Location Rate	Additional audit locations above the first 3 included locations.	Per additional audit location per year	\$750.00	5%	\$712.50
Districtwide Program	Midyear Added Audit Location	New facility or audit location added to the current annual scope by written scope adjustment.	Per added audit location per year, prorated when applicable	\$750.00	5%	\$712.50
Facility Assessment	Focused Facility Review	Focused site or operational area assessment requested outside the annual scope.	Per assessment	\$790.00	5%	\$750.50
EOP Services	District EOP Development and Review	Development, review, or revision of one district EOP and the specific plan components identified in the written quotation. Regulated EOP services will be performed by personnel holding the applicable EOP Registry discipline.	Per defined district EOP project	\$1,950.00	5%	\$1,852.50
EOP Services	Map and Responder Coordination Review	Emergency map and first responder coordination review requested outside the annual scope.	Per review	\$1,000.00	5%	\$950.00
Drill and Exercise Review	Drill or Exercise Evaluation	Selected drill or exercise observation or review requested outside the annual scope.	Per drill or exercise	\$790.00	5%	\$750.50
Consulting	Standard Annual Validation Support	Additional validation support outside the annual scope, including up to two remote review cycles, review of evidence for up to five corrective action items, one status meeting, and a written status summary.	Per district per year	\$1,580.00	5%	\$1,501.00

Service Category	Labor Category/Title (if applicable)	Description of Services	Unit of Measure	Standard Rate Prior to Discount	Proposed Percentage Discount	Net Rate After Discount
Consulting	Expanded Annual Validation Support	Expanded validation support outside the annual scope, including up to four remote review cycles, review of evidence for up to ten corrective action items, up to two status meetings, and a written status summary.	Per district per year	\$2,650.00	5%	\$2,517.50
Consulting	Executive Briefing	Additional executive briefing, board support, or leadership work session.	Per briefing	\$790.00	5%	\$750.50
Training	Half Day Training	Additional half day training, tabletop exercise, or drill support beyond the alignment and calibration sessions offered within the annual scope.	Per session	\$1,320.00	5%	\$1,254.00
Training	Full Day Training	Additional full day training or scenario based exercise support beyond the alignment and calibration sessions offered within the annual scope.	Per session	\$2,375.00	5%	\$2,256.25
Consulting	Executive Consultant	Hourly executive advisory and specialized consulting services.	Hourly	\$195.00	5%	\$185.25
Consulting	Senior Safety Consultant	Hourly safety consulting, assessment, and validation support.	Hourly	\$160.00	5%	\$152.00
Consulting	Records Specialist	Hourly records organization and evidence file support.	Hourly	\$80.00	5%	\$76.00
Travel	Mileage Beyond Included Travel Zone	Mileage beyond 120 miles round trip from ESC Region 13 central campus, when included in written quotation.	Per mile beyond included 120-mile round trip	\$0.55	5%	\$0.5225

The District EOP Development and Review rate applies only to the specific basic plan, annexes, procedures, protocols, revisions, and deliverables identified in the written quotation. Comprehensive plan development, multiple annexes, extensive stakeholder coordination, training, exercises, implementation support, or substantial additional drafting may require a written scope adjustment or separate fixed quotation based on the published rates.

Registry Requirements for Regulated Services

Services subject to Texas School Safety and Security Consultant Registry requirements will be performed only by personnel holding the Registry discipline applicable to the services assigned. Personnel assigned to regulated services will be identified in the written quotation or project staffing plan before those services begin. The inclusion of a service or rate in this schedule does not indicate that all listed services will be performed by the same individual. Consulting, training, validation, and related professional rates listed in this schedule are available only in connection with awarded Audit Services or EOP Services under this contract. They are not offered as standalone services under the Region 13 cooperative contract.

The listed supplemental rates apply to the standard service configuration described in the written quotation. Expanded preparation, multiple locations, extensive document review, formal written reports or after action plans, extended onsite time, or additional meetings may require a separate fixed quotation based on the published rates.

Critical Systems Evaluation and Organizational Resilience and Safety Culture Assessment may be included within the districtwide annual scope when expressly identified in the written quotation. When requested outside the annual scope, these services will be provided through a written fixed quotation based on the confirmed scope and applicable published rates, less the 5% cooperative discount. The quotation will identify the systems or organizational areas to be evaluated, audit locations, interviews, document review, onsite activities, deliverables, and fixed price before services begin. These services are available only in connection with awarded Audit Services or EOP Services under this contract.

8. Travel and Midyear Audit Location Pricing

Routine travel requiring no more than 120 round-trip miles from the ESC Region 13 central campus is included in the published rates. When required travel exceeds the included 120-mile round trip, the written quotation may include mileage at the published discounted rate for each round-trip mile beyond 120 miles. When extended travel time is required, the quotation may also include a fixed travel charge based on the applicable published professional rate. All mileage and travel-time charges will be identified in the written quotation before work begins. Mileage will be measured from the ESC Region 13 central campus, located at 5701 Springdale Road, Austin, Texas 78723, to the district administration building or another project location identified in the quotation. Lodging, airfare, parking, tolls, and other nonroutine travel expenses are not included unless expressly stated in the written quotation.

New facilities or audit locations that come online during the service year are not automatically included unless identified in the original quotation or added through a written scope adjustment. When a new audit location is added to the current annual scope, the additional audit location net rate of \$712.50 applies. The rate may be prorated by whole months only when the remaining services for that location are proportionately reduced. When the full assessment or other required work must still be completed, the full additional audit location rate applies.

Additionally, if an audit location is removed from the annual scope during the service period, any price adjustment will be documented through a written scope adjustment. The annual price will not be reduced below the Minimum Annual Package. For an audit location priced above the first three included locations, any credit will apply only to services not yet performed for that location and may be prorated by whole months remaining in the annual service period. Services already performed remain included in the contracted annual price.

Scenario	Pricing Treatment
New audit location included in the initial quotation	Counted in the written annual scope and priced using the Minimum Annual Package plus the additional audit location rate when applicable.
New audit location comes online during the service year	Added only through a written scope adjustment. The \$712.50 additional audit location net rate may be prorated by whole months only when the remaining services for that location are proportionately reduced.
District requests extra work outside the annual package	Quoted using the published supplemental rates in this price list or a separate fixed districtwide quotation.
Audit location removed during the service year	Addressed through a written scope adjustment. The annual price will not be reduced below the Minimum Annual Package. Any credit for a location priced above the first three will be limited to unperformed services and may be prorated by whole months remaining in the annual service period.

9. Required Safety and Security Audit Included

Each districtwide annual package supports Veridical's services during the applicable three year safety and security audit cycle and includes the required safety and security audit work for the audit locations identified in the written quotation. The specific audit, assessment, monitoring, implementation, validation, and reporting activities performed during each annual service period will be identified in the written quotation. The annual package does not require a complete re-audit of every location during each year unless expressly included in the written scope. The required safety and security audit is not treated as a separate add on when it is included within the agreed annual scope.

Across the three year audit cycle, onsite assessment work will be sequenced so that each audit location included in the written scope receives onsite review. The number and timing of visits during each annual service period will be established in the written quotation.

Service Area	Included Work Within Agreed Annual Scope
Audit preparation and launch	Scope confirmation, audit cycle review, district contacts, records process, facility list, reporting deadlines, and evidence expectations.
Document and records review	Review of emergency operations plan materials and related records necessary to support the safety and security audit. Any separately scoped regulated EOP consulting services will be performed by personnel holding the applicable Registry designation.
Campus and facility assessment	Review of audit locations included in the written quotation, including observations, interviews, facility conditions, and operational safety practices.
Communications and security systems review	Review of selected communications, emergency notification, access control, surveillance, interoperability, and related systems identified in the written scope.
Alignment and calibration training	Up to two focused alignment and calibration training sessions are offered during each annual service period, generally before the first and second semesters. Either or both sessions may be scheduled at the district's request and will be based on the district emergency operations plan, audit findings, corrective action progress, drill performance, and identified needs.
Leadership, governance, and preparedness review	Review of assigned responsibilities, leadership oversight, safety and security committee practices, accountability, coordination, and district preparedness processes, including participation in at least one district safety and security committee meeting during each annual service period.
Drill and exercise review	Review of selected drill documentation and, when included in scope, observation or evaluation of selected drills or exercises.
Corrective action support	Identification of findings, corrective action needs, status tracking, responsible areas, and evidence needed to support completion.
Validation and reporting	Follow up review, validation of completed work within scope, District Audit Report support, annual reporting, executive briefing support, and other written deliverables identified in the written scope.

10. Quotation Scope and Conditions

Each written quotation will define the district specific annual scope of work, including the audit locations, service period, included services, deliverables, schedule expectations, reporting requirements, implementation and validation support, travel assumptions, and any approved options. Only the services and audit locations expressly identified in the written quotation are included in the fixed annual price. The written quotation will identify the number and purpose of district and campus visits, including scheduled onsite work and coordinated unannounced activities when applicable, as well as meetings, document reviews, drill observations, validation cycles, training sessions, reports, and other deliverables included in the fixed annual price.

Quotation Condition	Application
Annual Package Services	The annual package includes the required safety and security audit work for the audit locations and services identified in the written quotation.
Included Travel	Routine travel requiring no more than 120 round trip miles from the ESC Region 13 central campus is included unless otherwise stated in the written quotation.

Travel Beyond the Included Zone	For travel exceeding the included 120 round trip miles, the written quotation may include mileage at the published net rate of \$0.5225 per mile for round trip miles exceeding 120. When extended travel time is required, the quotation may also include a fixed travel charge based on an applicable published professional rate. All travel charges will be identified in the written quotation before work begins.
Items Not Included	District owned hardware, construction, repairs, software licenses, third party testing, specialized outside services, lodging, airfare, parking, tolls, and other nonroutine travel expenses are not included unless expressly stated in the written quotation.
Cooperative Administration Fee	The cooperative administration fee is included in the published pricing and will not be added as a separate charge to a participating district or other eligible entity.
Changes After Quotation	Additional audit locations, new facilities, expanded services, or other work requested after the quotation is issued require a written scope adjustment or a separate fixed quotation based on the published rate schedule.
Written Authorization	Work outside the agreed written scope will not be performed or billed without prior written authorization from the district.
Three Year Payment Schedule	For a three year service term, the total contract price will be divided into three annual payments, with one payment invoiced at the beginning of each annual service period. The written quotation will identify the amount and timing of each annual payment.
Rate Schedule Revisions	A revised rate schedule will apply only to quotations issued after its effective date and will not change an accepted quotation or existing contract unless approved through a written modification.